

# AarushiSaxena

### DIGITAL MARKETING & CONTENT STRATEGIST, WRITER

I am a storyteller and strategist with 6 years of experience in scaling start-ups and small businesses.My creative writing concepts are fueled by an inner empath. So I leverage these strong narratives, and turn functionality into emotional experiences - hence creating loyal customers. I live by my content calendars and believe in a research-first approach. While I have always gladly risen to the occasion to lead small teams, I am also ever-ready to learn from peers and mentors at the next opportunity.

### & CONTACT

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### PROFESSIONAL SKILLS

- Customer Journey Mapping
- Creating Editorial Calendars
- SEO Research & Optimization
- Email Marketing & Automations
- Social Media Management
- Analysis & Marketing Reports
- Creative Content Writing
- Website/E-commerce Front-end

### **STRENGTHS**

- Intuitive Empath
- Team Management Skills
- Organisation & Planning
- Inter-personal Communication
- Goal-Oriented

### **SOFTWARES & TOOLS**

Adobe Indesign, Photoshop, Meta Business Manager, Shopify, Google Analytics & Ads, Wordpress

### **EDUCATION**

M.A. Fashion Management DOMUS ACADEMY, MILAN August 2017 - July 2018

**B.Des Marketing Communication** NIFT, BANGALORE July 2012 - May 2016

High School, CBSE CMR NATIONAL PUBLIC SCHOOL 2006 - 2012

### **EXPERIENCE**

Digital Marketing & Content Consultant DAAT CONSULTING

September 2021 - present

Consulting on brand digital and content strategy for D2C brands like Blue Taste Bowls, Dondi Home etc

### Lead Digital Marketing & Content Strategist PERMANO CARE

May 2020 - present

Managing website content and e-commerce shopping experience using Shopify tools Created a complete email marketing automation journey + content for newsletters on ActiveCampaign Planning of quarterly marketing strategy for paid social media ads: Meta, Instagram, Google Implemented digital campaigns for launch of new handcare line and first boutique store in Milan

## Sustainability & Fashion Content Writer

**JOURNALIST** 

May 2018 - present

Freelance writer for international magazines reporting at the intersection of fashion, travel, sustainability and the climate crisis. Publications include Fashion Minority Alliance, Lampoon, Green is the New Black, Deccan Herald newspaper, NowFashion, Baco Luxury, Gal-dem

### Lead Digital Marketing & Communications Strategist LETASCA MENSWEAR

September 2018 - May 2020

Content strategy across media channels: social, website, email marketing etc

Planned and executed paid social media strategy, achieved +60% revenue during peak season Succesful implementation of seasonal influencer campaigns, increasing product and brand awareness Created seasonal sales strategy for e-commerce

### Blog Manager & E-commerce Content Writer ZIVAME LINGERIE

October 2016 - July 2017

Improved blog performance using Google Analytics, maintained editorial calendar, edited freelance work

### Digital Marketing Intern **DEKKOH By VOONIK**

January 2016 - May 2016

Scaled an e-stylist mobile app - increasing download rate through paid social media and email marketing

### **PROJECTS & TALKS**

#### Talk for Feminist.AI - 'Ways of Knowing: Quarantined with Love'

Presented a seminar focused on dynamics of different groups experiencing the Covid-19 lockdown and situations of quarantine with 'unlove'. Includes the personal story of a month-long military quarantine.

### Collaborative project - NIFT x Govt.of Karnataka: 'Revival of Khadi Handloom'

Developing communication concepts and a new brand to make Khadi a fabric for the youth of India. Focus on studying consumer behaviour and changing perceptions of Khadi as a freedom fighter's tool.

### Collaborative project - Domus Academy x Versus Versace, Domus Academy x Sergio Rossi

Development of innovative marketing strategies focused on long-term collaborative business models for the Italian luxury fashion brands Versus Versace and Sergio Rossi.